

# Anthony Babatunde Osho

Chief Executive Officer



## CONTACT DETAILS

+234 803 977 2854



oshoab@gmail.com

Lagos, Nigeria

## PERSONAL INFORMATION

- **Nationality:** Nigerian
- **Date of birth:** 12 June 1966

## KEY SKILLS

- Business Leadership
- Strategic Management
- Budgeting and Forecasting
- Strategic Planning and Innovation
- Partnership Building and Management
- Business Growth Strategy Development
- Stakeholder Management
- New Business Development
- Cost Monitoring and Control
- Project Management
- Team Building
- Communication Skills

## PERSONAL SUMMARY

A seasoned business executive with 25 years of professional experience in the Petroleum and Consulting industry with a clear understanding of government and business. Focused on delivering value for the business. A strong team player with excellent leadership traits leading business growth and expansion, managing business operational matters, developing and implementing sales and marketing strategies based on market intelligence, delivering excellent communications that ensures business continuity and drive business success while maintaining best practices. An extensive network of business contacts within Nigeria.

## CAREER HISTORY

### ● STRATEGY RELATIONS LIMITED


 JANUARY 2019 – PRESENT

#### CHIEF EXECUTIVE OFFICER



- Spearheading the overall operations and resources of the company and ensuring they align with the overall organizational vision and growth.
- Liaising with Government agencies for regulatory support in achieving company and client goals.
- Communicating the organization's strategic direction to relevant stakeholders.
- Ensuring the availability of resources – Human and Capital, for company growth.
- Driving revenue growth, managing expenses, and ensuring business profitability.
- Reviewing financial and non-financial reports and ensuring the expenditures of the company are within the authorized annual budget of the company.
- Establishing a company culture and building the morale of the entire workforce.

### ● KOREA NATIONAL OIL CORPORATION, Nigeria

 MARCH 2011 – OCTOBER 2018

#### GENERAL MANAGER GOVERNMENT & PUBLIC AFFAIRS



- Led KNOC's government affairs activities and managing relationships with senior governmental stakeholders to advance the company's business interests.
- Developed Asset operational strategy and Contract negotiations in OPL 321 & 323 plus the downstream projects.
- Coordinated Technical and Finance Departments for proper presentation at Budget meetings with NNPC/NAPIMS/DPR and Partner Operations Committee Meetings.
- Supported the Managing Director on the general administration of the company.
- Proactively identified business development leads/opportunities for consideration by the Managing Director.
- Managed corporate strategy, policies, and plans and align them with the Nigeria Petroleum Industry laws, regulations, and standards.
- Coordinated the company PR and community development budgets.
- Advised top management on Nigerian Content Directives and implementation and ensure a cordial relationship between Company and Nigerian Content Management Board.
- Evaluated information related to the development of a wide range of security-related events, specific to the company and its various operations that can adversely affect the security and safety of personnel and the operations of the company.

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## EDUCATION

Nigeria College of Accountancy, Jos

NOVEMBER 2017

**PGPD Accounting**

University of Lagos, Akoka

SEPTEMBER 1998

**Master of Science Economics**

Nnamdi Azikiwe University, Awka

OCTOBER 1992

**Bachelor of Science in Economics**

## MEMBERSHIPS

- Member, Institute of Management Consultants Nigeria
- Member, Association of National Accountants of Nigeria
- Member, Nigerian Institute of Public Relations
- Member, International Association for Energy Economics
- Member, Nigerian Association for Energy Economics
- Member, Nigeria Gas Association

## MEMBERSHIPS OF SOCIAL CLUB

- Member, Ikoyi Club 1938
- Member, UNILAG Senior Staff Squash Club

# Anthony Babatunde Osho

Chief Executive Officer

## CAREER HISTORY

JULY 2006 – MARCH 2011

### MANAGER GOVERNMENT & PUBLIC AFFAIRS

- Built and maintained relationships with JOA partners, Regulatory agencies, and National Assembly and Host communities to advance the company's business interests.
- Developed Asset operational strategy and Contract negotiations in OPL 321 & 323 plus the downstream projects.
- Coordinated recruitment and placement of new employees.
- Managed technical and finance departments in ensuring proper presentations at budget meetings with NNPC/NAPIMS & DPR.
- Developed corporate identity and communication.
- Monitored, analyzed, and interpreted developments in politics and government policy and advised the Managing Director on how best to manage trends that may impact the company's business interests.
- Coordinated the start-up of upstream operations for Korea National Oil Corporation (KNOC) in Nigeria.
- Received commendations for fast-tracking KNOC approvals with NAPIMS and DPR.
- Functioned as a member of the planning team for the USD 6 Billion KNOC Downstream project (Gas pipeline & power plant).
- Developed effective communication between KNOC and its strategic partners in the Nigerian Oil & Gas Industry.
- Served as Special Energy Adviser to Korea Embassy in Nigeria from 2009 to 2010.

AUGUST 2005 - JUNE 2006

### INDEPENDENT OIL & GAS CONSULTANT

- Provided viable strategies that enhanced KNOC entry into the upstream sector of the Nigerian Petroleum Industry.
- Developed business strategies and Plans that enhanced Acorn Petroleum Plc investment decisions within the downstream sector of the Nigerian Petroleum industry.
- Created a vital network of business contacts for clients and ensured discussions at senior levels are within the upstream sector of the Nigerian Oil & Gas Industry.
- Advised clients on local E&P trends, structure, and practice of related government bodies, cross-culture awareness.
- Gathered Petroleum industry intelligence for clients.

MAREENA PETROLEUM LTD, Lagos

JANUARY 2000 – JULY 2005

### COMMERCIAL MANAGER

SEPTEMBER 1994 – DECEMBER 1999

### INDEPENDENT MARKETER