

Curriculum Vitae

Personal Information

Cesara Pasini

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Professional experience

2017 - Today

APCO – Italian Association of Management Consultants

Chair

- Institutional representation, management of the Association for the pursuit of its statutory purposes, with particular attention to the professional qualification of the members pursuant to Law 4/2013, recognized by the Ministry of the Economic Development
- Maintaining relationships of participation and collaboration with the International Council of Management Consulting Institutes (ICMCI) of which APCO is an authorized member for the issue of the CMC international qualification (Certified Management Consultant) in Italy

2002 - Today

Pasini Management Consulting

Management Consultant (CMC – Certified Management Consultant)

- Management Consulting in corporate information systems (strategy, organization, digitalization of processes, development, enabling technologies, professional skills), integrated systems for quality management, information security and privacy and outsourcing services.

The main areas of intervention are listed below:

- Definition of strategic plans for information systems
- Feasibility studies for the development of information systems or the digitalization of business processes through new enabling technologies
- Setting and management of the selection processes of ICT solution providers, selection management (with formal RFP - Request For Proposals or direct offers) and definition of SLAs (Service Level Agreements)
- Project Management of information systems development and migration projects, User Acceptance Test Management, coordination of outsourced software development factories (in Europe and China), periodic planning and tests of business continuity and disaster recovery
- Consulting for the certification of integrated management systems for ISO 9001 quality and ISO 27001 information security (cybersecurity)
- External Data Protection Officer service
- Consulting for compliance with Reg. UE 2016/679 GDPR and Legislative Decree 231/2001
- Definition of project management, demand management, design, development, test, change management, incident/problem management, service delivery (according to ITIL), SLA management, document standard definition, cost estimate and process KPIs measurement
- Definition of professional profiles and ICT skills
- Professional training on issues related to information systems, technological and digital transformation, cybersecurity and management consultancy services according to ISO 20700
- Office technical consultancy for the Court of Milan in the field of Information Technology, Outsourcing and Service Level Agreement (SLA) and expert reports

2007 – 2009

UBS Italy

Chief Operative Officer – Platform and System Management

- Coordination of information system governance with Swiss parent company
- Development management of front-office, e-banking and CRM systems and contractual reference person of SLAs (Service Level Agreements) with the Swiss parent company

	<ul style="list-style-type: none"> • Organization and management of UAT- User Acceptance Tests of the corporate information system and disaster recovery tests
2001 - 2002	<p>Cap Gemini Ernst & Young Italy</p> <p>Technology Services Director – North Area</p> <ul style="list-style-type: none"> • Management of development of information systems and outsourcing services in the North area in the Finance, Banks, Insurance, Industry and Services, Public Administration sectors • Participation in the sales cycle (preparation of offers, contracts, SLA and RFP) • Management of the income statement of the management, of the reporting staff and third parties • Member of the international Leadership Team for the development of alliances with multinational companies • Management of resource allocation at national level for the Finance, Banks, Insurance and Public Administration sectors
1999 -2001	<p>Engineering Ingegneria Informatica</p> <p>Operating Director</p> <ul style="list-style-type: none"> • Area manager for Banks and Finance sector of pre-sales, offering, assessment of information systems, RFPs (Request For Proposals) and ICT services • Setting up the offering lines of Outsourcing Services, Business Process Reengineering and Knowledge Management • Management of the income statement of the business unit, the reporting staff and third parties
1998 – 1999	<p>Banksiel</p> <p>Master Consultant</p> <ul style="list-style-type: none"> • Setting up the Management Consulting offering for the IT area and defining the methodology for providing professional consultancy services • Activation and coordination of the Competence Center Year 2000, with preparation of the methodological scheme and the offering to customers
1987–1998	<p>Cedborsa (now SIA Società Interbancaria per l'Automazione)</p>
1998	<p>Head of Back Office Service Development and Customer Support Office</p> <ul style="list-style-type: none"> • Development and management in outsourcing of information-accounting systems for financial intermediaries • Definition of outsourcing and negotiation contracts with customers Sviluppo e gestione in outsourcing di sistemi informativo-contabili per intermediari finanziari
1997	<p>Head of International Projects Office</p> <ul style="list-style-type: none"> • Coordination and preparation of feasibility studies for the Board of Directors regarding new services, including the integration with the trading system of the Italian Stock Exchange • Coordination of projects for compliance with the Year 2000 and migration to Euro currency of Cedborsa Services
1994-1996	<p>Head of Electronic Trading Systems Development Office</p> <ul style="list-style-type: none"> • Development of electronic trading systems (IdeM - Italian Derivative Market; MOT - Market of listed Bonds and Government Bonds; MPR - Premium Market and MSP – Under round lot Market) • Management of selection processes of ICT solution providers (with RFP and direct offers) • Participation in the working groups in the Stock Exchange Council for the definition of the functional specifications of the electronic markets and related developments • Participation in the intercompany Disaster Recovery project of Cedborsa Services
1990-1994	<p>Methodology Manager – Quality Assurance</p> <ul style="list-style-type: none"> • Methodological setting of development and operation processes of telematic services, project management and change management, consultancy and internal training • Development of Quality, Test and Configuration Management Plans • Definition of service/product quality indicators and related measurement and reporting processes • Development of methodologies for estimating development costs (Function Point) • Identification, selection and dissemination of planning and resource allocation tools, project management, CASE and software configuration management

	<p>1987-1989 Project Manager – Functional Analyst</p> <ul style="list-style-type: none"> • Planning, design, implementation and maintenance of Financial Reporting Services <p>1984–1987 Italtel – Central Research and Development Department</p> <p>Researcher in Opto-electronic Components</p> <ul style="list-style-type: none"> • Study and analysis of the physical characteristics of semiconductors produced in the laboratory for the realization of lasers and LEDs for optical fiber transmissions, by liquid phase epitaxy • Participation in an ESPRIT project of the European Union in the telecommunications sector (preparation of work progress and scientific collaboration with participating companies) <p>Education and training</p> <ul style="list-style-type: none"> • Degree in Physics of Elementary Particles cum laude at the University of Milan • Scientific high school diploma • Advanced course on "Stock exchanges and other regulated markets" - Bocconi University • Continuous training for the maintenance of CMC and DPO certifications • ISO 20700 accredited trainer course - Guidelines for Management Consulting Services - ICMCI - International Council of Management Consulting Institutes <p>Personal skills and competences</p> <p>Mother tongue Italian</p> <p>Other languages English, French and Spanish</p> <p>Technical skills and competences</p> <ul style="list-style-type: none"> • Expertise in technological architectures, application functions, data management methods, systems integration, man-machine interface, quality and safety features of information systems • Competence of SDLC processes (System and Software Development Lifecycle), of ITIL (Information Technology Infrastructure Library), methodologies, techniques and automation tools • Expertise in the use of Office 365 platform (Word, Excel, Power Point, Visio, Project, Teams) and of collaboration, workflow management and videoconferencing systems of various manufacturers <p>Other information</p> <ul style="list-style-type: none"> • CMC - Certified Management Consultant (APCO - ICMCI Certification) n. 20030059 • DPO - Certified Data Protection Officer (Cepas Certification - Bureau Veritas) n. DPO0365 • CTU - Judge's Technical Consultant to the Court of Milan for IT category, with specialties in Information Technology, Outsourcing and Service Level Agreement (SLA) n. 10441 • Coordinator of APCO Community of Practice "Digital Transformation and Innovation Management" • Accredited in the "Innovation Managers" Register of the Ministry of Economic Development • Accredited on APCO's Register of "Digital Transformation and Innovation Management Experts" • Member of Accredia CIG (Steering and Guarantee Committee) • Member of UNI / CT 016 / GL89 "Innovation Management" Working Group • Member of the Technical Scientific Committee of innexHUB (Digital Innovation Hub) • Member of the Board of Directors of Confcommercio Professioni • Member of ASviS (Italian Alliance for Sustainable Development) working groups • Former Subject Matter in "Computer Management of Company Data" - Faculty of Economics of the Catholic University of Milan and in "Management of Company Information Systems" - Faculty of Engineering of the University of Brescia • Speaker at seminars and conferences in Italy and abroad on ICT issues and management consultancy • Author of the book "IT Outsourcing Services - A guide for those who buy them and those who dispense them", Franco Angeli Editore and other publications on issues within their competence • Member of Rotary International <p><i>The information contained in the CV are released pursuant to articles 46/47 of the D.P.R. 445/2000 I authorize the processing of my personal data pursuant to the European Regulation 2016/679 (GDPR) for the purpose of carrying out my professional activities</i></p>
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