

Curriculum Vitae of Dr KC Chan

Spends a third of his time as an Adjunct Lecturer, Corporate Trainer, and International Management Consultant, since leaving the corporate world in 2005. He has obtained:

Post Graduate Diploma from MIT-Columbia-Dartmouth School of Management in Design & Breakthrough Innovation Thinking, Stanford University Certified Project Management (SCPM), Project Management Professional®(PMI), Practice Management Consultant (PMC) accredited by the Singapore Government, PhD (UK) and MBA (UK) from the University of Strathclyde, MSc (UK) from Cranfield University.



Dr Chan has had over 30 years of senior management experience stretching from precision manufacturing to service industry segments in 30 countries; his highest position was that of a Chief Operating Officer (COO).

To date, Dr Chan has over 25 years of international management consulting & organizational development experience as a Corporate Director. He was the Corporate Director in charge of the Internal Business Consultants & Organizational Development Division with three VPs and 80 managers cum engagement managers to oversee the effective transformational leadership and development of international business minded managers, and converting strategy at three different levels of an organization into business results through projects for apple-to-apple comparisons over 8 years of transition change management to become a high performance culture.

Dr Chan has three jobs. The first job (which he devotes one-third of his time to) is the Master Project Management Professional (PMP) Trainer for COMAT Training Services Pte Ltd (since 2006). To date, he has trained over 2,000 PMP students for COMAT.

Dr Chan has trained over 10,000 managers in Effective Leadership courses throughout Asia and also conducted Advanced Leadership and Organization Theory modules at Bachelors, Masters, and Doctorate levels in different countries during the past 15 years. He has also developed, coached and mentored more than 1,000 project managers who have made it to senior management positions. Dr Chan spends one-third of his time lecturing at other top universities in Indonesia. He divided his time one third on lecturing, one third on consulting and one third on training.

As a result of networking with adult MSc/MBA/DBA students in Singapore, he is engaged in business and management consulting work related to organizational behavior and change management programs of Indonesian companies that invested in China, Indonesia, Malaysia and Vietnam. This involved setting up the "Office of Strategy Management" for converting strategy into projects for successful implementation using a common language for work and eventually becoming the way we work, i.e. Organizational Culture.

SIGNIFICANT ACHIEVEMENTS

- Led an Indonesian conglomerate to discharge from crisis and transformed the company into a leading high-performance international business organization with a sales turnaround of US\$1 billion in 2004.
- Turned around six companies within a large Malaysian group based in Cambodia, from a total loss of US\$4.5 million to a profit of US\$ 0.5 million within a short span of 2 years (1995-1997).
- Assisted many companies with transforming into a super-efficient organization.
- Quadrupled the sales revenues of several world-class companies.
- Established Centers of Excellence for a Canadian and a Japanese company respectively.
- Published over 100 Management, Leadership and Entrepreneurship articles and co-authored 3 books in Customer Relationship Management, World-Class Manufacturing, and Integrated Project Management as the School for Leaders.

PROFESSIONAL EXPERIENCE HIGHLIGHTS

Wholistic Artificial Intelligence Learning Guru™ LLP (WAILG™) (2019 to now)

Founding Partner

Providing consulting, educating, social entrepreneurship, and training for SMEs using ©Wholistic Thinking and ©Project-Based Accelerated Action Learning (@PBAAL) for total solutions approach to solving management, leadership, and entrepreneurship challenges. Focus on providing UITM-Rzeszow MBA, DBA and professional certification programmes in ASEAN, in particular Singapore and Indonesia.

Business Doctors and Advisory (BDA) Services (2007 - 2019)

Principle Consultant

Principal Consultant with PMC (*Practice Management Consultant*) accreditation from SPRING-Government of Singapore. Approved lists of consultants to qualify for grants for SMEs and assured conglomerates on the professionalism and quality of the consultants based on their track record and feedback from the industry. Bi-annually, the consultant must submit a summary of the completed projects and the feedback report from the client. Dr Chan specializes in organizational development and change management for companies. One of the projects involved the successful implementation of an integrated human capital management system over 12 months (client is FA Systems). Tailor-made balanced scorecard for Koh Brothers (client is the second largest builder for precast concrete and drainage system in Singapore) for their four business units which covered different products and services. The design and development of the BSC was easy but the transitional change management to support the KPI System was an arduous task. It took two years to gain and win the support of operations and junior management. Dr Chan has also formed a business consortium to support the overflow of consulting jobs from BDA Services. The total revenue growth per year is about 30 percent.

COMAT Training Services Pte Ltd (since 2006 - 2019)

Master Trainer for Project Management Professional (PMP)

Trained over 2,000 PMP students since 2006 with a first exam success rate of over 90%. Developed a series of PDU courses for COMAT as well as the PMPCC student courseware which is used for all COMAT PMP classes. He also engages in pre-sales consultancy and has helped with COMAT winning the Marina Bay Sands in-house PMP training as well as the Monetary Authority of Singapore Project Management training program in 2011.

IPS Associates Asia Pte Ltd (2005 - 2006)

Client Business Director

Developed 3 Client Business Managers in business consultancy using total integrated project management solutions for market penetration into key accounts like Microsoft, HP & Compaq, Shell, Morgan Stanley, Singapore Stock Exchange, DBS, OCBC, UOB, Prudential, SingTel, IDA during the initial 3 months.

Implemented relationship marketing strategies for customer experience management initiatives to win the hearts and minds of targeted customers for the Thai Client Business Manager.

Initiated strategic client business partnerships with Indonesia's profit and nonprofit organizations to enhance the core competencies of their managers in the execution of strategies using a common language for work, i.e. integrated project management. When dealing with turnkey sales and marketing projects the process is known as organizational buying behavior.

Sinar Mas Group, Agribusiness Division (1998 - 2005)

Corporate Director of Organizational Development & Management Innovation Division

Managed a division consisting of 3 VPs, 3 General Managers, 80 Consultants and 4 Business Analysts with a revenue of US\$1 billion for the Agribusiness Division in 2004. Implemented the strategic initiatives successfully which led to the commendation of the company by IMF as the least cost producer of palm oil products in the world. Develop building blocks of competencies for the training and development of supervisory levels and all way to VP levels. For executive and specific training senior management can applied to Harvard Business School Executive program, Stanford Graduate Business School, London Business School. The company has sponsored CEO level to courses of \$200,000. Company has its own training center with full-time trainers of 50 professional staffs.

Supervised several PMOs (Project Management Offices) involving cross-country coordination, tracking and controlling as far as Europe, America and Korea. Achieved target savings/benefits in the range of US\$45 million per annum from these mega projects, which included construction of roads, estates, mills, refineries, power plants, seaport facilities and bulking stations.

Ariston Sdn Bhd Group of Companies (1995 - 1997)

Chief Operating Officer – Naga Corporation

Initiated and implemented the business process of reengineering six companies of the group. Turned around the six companies from a total loss of US\$4.5 million to a profit of US\$4 million within 2 years. Managed the integrated project management resort of the Sihanoukville Master plan: a US\$1.3 billion infrastructural development project comprising of an international airport,

a 6-star resort island, a modern power plant, an 18-hole golf course with service apartments, an industrial park with state-of-the-art multimedia facilities, a floating casino, resort hotels and a training school.

Husky Injection Molding Systems (S) Pte Ltd (1993-1995)

Regional General Manager

Responsible for formulating and executing business development plans for the ASEAN markets. Explored strategic alliances and joint venture options – ventured to build a technical and product development centre with GE-Plastics in Singapore; strategic alliance with Acer Computers and Fanuc to ensure business success and a sustainable competitive advantage.

Established relationship management of core customers through consultancy work, integrated project management and marketing research generated intense value chain effect. Developed new businesses in Hong Kong-China, Singapore, Malaysia, Thailand, Indonesia, and the Philippines within two years.

Led the company in increasing sales revenue from US\$2 million to US\$13 million within 2 years after setting up Husky's Centre of Excellence in the Southeast Asian markets.

Okuma Corporation (1983-1993)

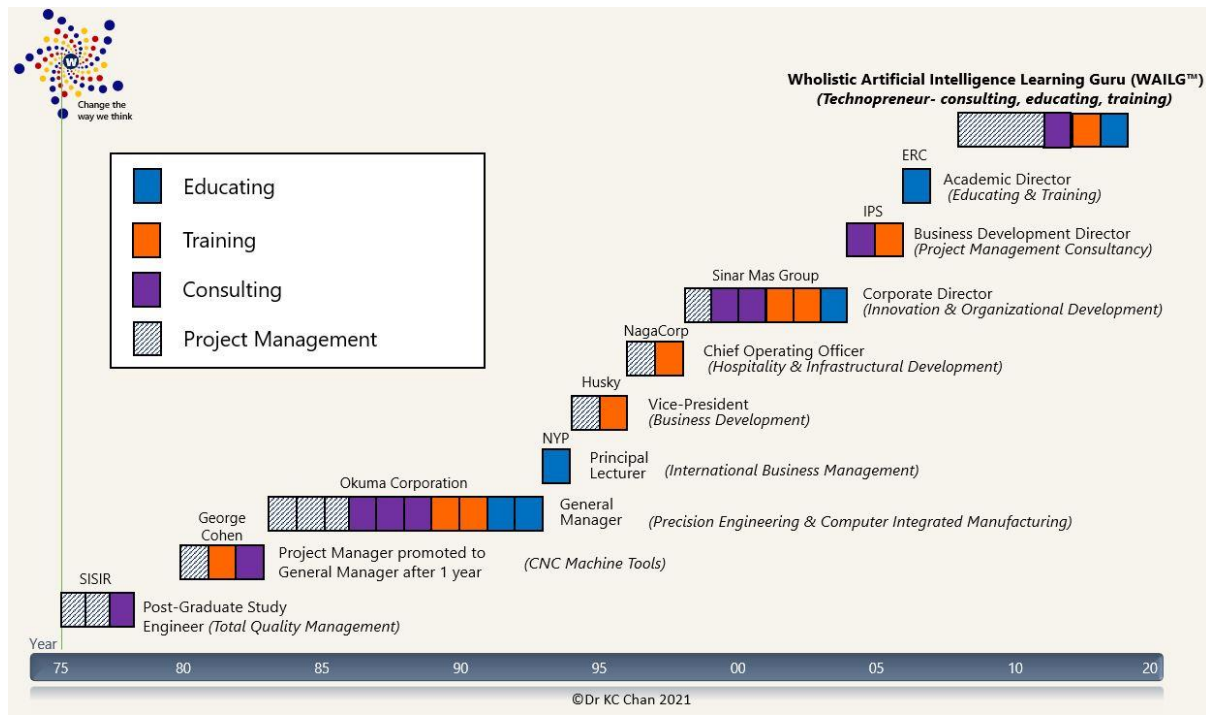
Regional General Manager

Pioneered the establishment of the ASEAN Centre of Business Excellence and Technical Centre in Singapore, Malaysia, Thailand, Indonesia, and the Philippines. Developed and penetrated the markets in the ASEAN region. The sales revenue of advanced machine tools grew from US\$1 million in 1983 to US\$60 million in 1993. Provided customized training and consultancy services on technical, marketing, sales and applications know-how to key account customers, distributors and institutions of higher learning in most of Asian countries. Initiated and developed strategic planning, market analysis and business development, recommendations on product innovations, new product and market developments and joint-ventures, i.e. converting strategy into projects for sustainable business results.

George Cohen (Far East) Pte Ltd (1980-1983)

General Manager

Involved in turnkey projects for a high-technology industry such as the manufacturing of floppy disk drives, precision machining of aircraft and automobile parts, etc. Integrated all critical phases of turnkey projects through analysis, planning, implementation and control to achieve on-time, on-budget, and on-scope customers' requirements.



Educating Experiences

20 years lecturing experience to DBA, MBA, MSC and BSC (Hons) degree courses with Universities of Bradford, Strathclyde, Luton, Western Sydney, Hull, Maastricht, Glasgow Caledonia, Northumbria, University of Indonesia, Petra Christian University, Widya Mandala University, Entrepreneurship Institute of Australia (EIA), Tourism Institute of Australia (TIA), Gibaran Graduate School of Business, South Australia, Curtin University of Technology, University of Greenwich. Recent three years to UCD (University College Dublin), Murdoch University (Singapore Campus).

PROFESSIONAL APPOINTMENTS

Visiting Professor in Integrated Project Management
STIMIK Perbanas Technological University - Indonesia

Visiting Professor
Petra Christian University - Indonesia

Visiting Professor & Honorary Professor
University of Glasgow - England

Visiting Professor
Murdoch University - Singapore Campus

Visiting Professor of Marketing
International Management Centres Association (IMCA) - England

Approved Supervisor for PhD/ DBA Programme
University of Indonesia - Indonesia

Gibaran Graduate School of Business, South Australia

Director of Advance Technology Center
STIMIK Perbanas - Indonesia

Senate Member
STIMIK Perbanas - Indonesia

Member of Strategic Think Tank at Governor Level to Restructure the Curriculum & Organization
Widya Kartika University (The First Chinese University in Indonesia)

Member of Editorial Board
International Journal of Professional Managers (UK)

Barons Who's Who 2003

Consultant Editor
Furniture and International Furniture Management

Member of Academic Board
Air Transport Training College (ATTC) - Singapore

Advisor to the Rector and the Guest Faculty Member
Pradita University - Indonesia

EDUCATION & ACCREDITATION

University of Strathclyde, Scotland (1994)

Doctor of Philosophy in International Business

International Management Centers Association (2002)

Distinguished Professor in Action Learning

International Management Centers Association (2010)

Professor of Wholistic Learning

Global University for Lifelong Learning (2010)

Doctor of Professional Studies

Revans University (2009)

Doctor of Letters in Action Learning

International Management Centers Association (2010)

Chancellor's Award

International Management Centers Association (2010)

Director of Studies (Orient)

International Management Centers Association (2009)

The Keris of Excellence for Outstanding Global Doctor of the Year

University of Strathclyde, Scotland (1990)

Masters of Business Administration in Strategic Management

George Washington University, USA (2008)

Master Certificate in Project Management

Cranfield University, UK (1979)

Master of Science in Production Management

Basic of Disciplined Agile (2021)

Project Management Institution

Disciplined Agile Lean Scrum Master (2020)

Project Management Institution

Stanford University, Centre for Professional Development (2011)

Stanford Certified Project Manager

Boston University, USA (2003)

Project Management

Project Management Institute, USA (2005)

Project Management Professional

Post Graduate Diploma in Innovation and Design Thinking (2019)

Emeritus University in collaboration with MIT, Columbia, Amos Tuck School

Expert Singapore Management Consultant in

Business Model Transformation and Human Capital Development (2018 - Present)

TUV-SUD

Executive Certificate in Design Thinking for Innovation - MIT Approach (2018)

Emeritus University in collaboration with MIT

Advanced Certificate in Training and Assessment (2013)

Adult Learning Institute- Singapore Government

International Institute for Management Development (IMD) of Switzerland & Singapore Institute of Management, Singapore (2004)

Certificate in "Job of a CEO"

Chartered Institute of Marketing, UK (1988)

Post-Graduate Diploma in Marketing

Singapore Polytechnic (1972)

Advanced Diploma in Production Engineering

PROFESSIONAL MEMBERSHIPS

Certified Trainer for Project Management

Boston University, USA

Chartered Marketer

The Chartered Institute of Marketing, UK

Certified Management Consultant

Institute of Management Consultants, Singapore

Chartered Manufacturing Engineer

Council of Engineering, UK

Companion

International Management Centres Association, UK

Fellow

Chartered Institute of Marketing, UK

Fellow

Institution of Electrical Engineers, UK
(Incorporate with the Institution of Production Engineers)

Fellow

Institute of Operations Management, UK

(Formerly, the British Production and Inventory Control Society)

Fellow

Institute of Chartered Management, UK
(Incorporated with the Institute of Industrial Managers)

PUBLICATIONS

Thesis

1. "Production Planning in a GT Manufacturing Environment".
MSc Thesis, Cranfield Institute of Technology, 1979.
2. "Comparative Analysis of Commonsense Business Strategy and Formalized Competitive Strategy for Japanese CNC Machine Tools in Particular CNC Lathes and Machining Centers, in ASEAN".
MBA Thesis, university of Strathclyde, 1990.
3. "Intelligent Corporate Strategy to Achieve World-Class Manufacturing and World-Class Marketing Excellence: An In-Depth Case Study of Okuma Corporation".
DPhil Thesis, IMCA, 1992.
4. "Comparative Study of International Marketing Strategy of Japanese and Taiwanese CNC Machine Tool Industry in the ASEAN Region".
PhD Thesis, University of Strathclyde, Department of Marketing, Strathclyde International Business Unit, 1994.

Peer Reviewed Articles

1. "How to make the whole of your medium-sized enterprise more intrapreneurial".
Authors unknown, Gibran Journal of Applied Management, Vol. 6.2, September 2013.

Papers Published

1. "Viability of Low-Resolution robot System for Target Positioning".
K.C. Chan and K.Y. Chan, Institute of Production Control – Singapore Division Year Book, 1985.
2. "Retrieval and Generative Methods for Computer Aided Process planning of Rotational and Prismatic Parts".
K.C. Chan and Y. Sung, Institute of Production Control – Singapore Division Year Book, 1985.
3. "Computer Aided Factory Layout Base on Process Routes and Cost Conscious".
K.C. Chan and Y. Sung, Institute of Production Control – Singapore Division Year Book, 1985.
4. "Manufacturing Strategy: Specifications of Manufacturing Systems Based upon an Analysis of Manufacturing Techniques and Product Markets".
K.C. Chan, Institute of Production Control – Singapore Division Year Book, 1988.

5. "Competitive Strategic Market Planning for the ASEAN region – A Case Study".
K.C. Chan, Asia Pacific Metalworking Equipment News, March 1991.
6. "From the ASEAN Window – Okuma's Commonsense business Strategy in Search of Market Niche".
K.C. Chan, Journal of Metalworking and Marketing (Japan), May 1991.
7. "World Class Manufacturing: The Missing Link between Manufacturing Strategy and Marketing Strategy".
K.C. Chan, IIM Yearbook, 1991, Singapore Section.
8. "The Asia Wheel of Competition in the Machine Tool Industry".
K.C. Chan & M.C. McDermott, Asiamac Journal, March 1992.
9. "The MBA in South East Asia: Dual Perspectives from the Provider and Customer".
K.C. Chan & Gordon C. Anderson, Journal of Industrial and Commercial Training, Vol.24, No.2, 1992.
10. "Intelligent Corporate Strategy: Dual Perspectives from the Manufacturer and the Distributor".
K.C. Chan, SIET Yearbook and Directory, 1992.
11. "MBA Graduate: To Be or Not To Be?"
K.C. Chan, The Engineering Technologist, Vol.12, No.4, 1992.
12. "Intelligent Corporate Strategy to Go Beyond World-Class Manufacturing".
K.C. Chan, Asia Pacific Metalworking Equipment News, July 1992.
13. "The Business Philosophy of Tao Zhu Gong in Management Parlance".
K.C. Chan, Asia Pacific Metalworking Equipment News, January 1993.
14. "Intelligent Corporate Strategy: Beyond World-Class Manufacturing".
K.C. Chan, Industrial Management & Data Systems, Vol. 93, No. 2, 1993.
15. "Intelligent Corporate Strategy Beyond World-Class Status".
K.C. Chan, International Journal of Operations & Production Management, Vol. 13, No. 9, 1993.
16. "Challenges Facing CNC Grinder Market in ASEAN".
K.C. Chan, Asia Pacific Metalworking Equipment News, June/July 1993.
17. "The Myth of World-Class Manufacturing".
K.C. Chan, Asia Pacific Metalworking Equipment News, January/February 1994.
18. "Basic Instincts of Japanese and Taiwanese CNC Machine Tool Producers: Fatal Attraction for the ASEAN Battlefield".
K.C. Chan, Asia Pacific Metalworking Equipment News, May/June 1994.
19. "Academic-Industry Fusion: Action Learning for Teaching Enterprise".
K.C. Chan and Gordon C. Anderson, Journal of Industrial and Commercial Training, Vol.26, No.4, 1994.

20. "Learning for Total Quality: An Action Learning Approach".
K.C. Chan, International Journal of Learning Organization, Vol. 1, No.1, 1994.
21. "International Marketing: Issues for the Future".
K.C. Chan, M.C. McDermott, Chin Choy Yoon, Tan Kim Swee, Journal of Marketing Institute of Singapore, April 1995.
22. "Flexible Intelligent Relationship Management: The Business Success Paradigm in a Stakeholder Society".
K.C. Chan, M.C. McDermott, International Journal of Learning Organization, Vol.3, No.3, 1996, pp. 5-17.
23. "The Wheel of Competition of East Asian Producers in the Age of Paradox".
K.C. Chan & M.C. McDermott, The Management Development Journal of Singapore, Vol.6, No.1, 1996.
24. "Defining the Right Strategy: A Strategy Chain Management Approach".
K.C. Chan & M.C. McDermott, Asia Pacific Metal Working Equipment News, July/August 1997.
25. "Strategic Chain Management: A Forcefield System Model for the Right Strategy".
The Management Consultant, Jan-Jun 1998.
26. "Total Quality Customer Care: A Potent Quality Marketing Strategy."
K.C. Chan, M.C. McDermott, Tricia Ang, The Singapore Marketer, January-March 1999, pp. 44-50.
27. "Future Issues International Business: Challenges and Responses".
K.C. Chan, Sukrisno Njoto, Teddy Pawitra, Gadjah Mada International Journal of Business, Vol. 2, No.1, January 2000, pp. 63-80.
28. "Rethinking Business Strategy for the New Millennium".
K.C. Chan, M.C. McDermott, Sukrisno Njoto, The Singapore Marketer, January-April 2000, pp. 32-37.
29. "E-Marketing".
K C Chan & Teddy Pawitra, The Singapore Marketer, December 2000.
30. "Masalah Pengendalian Wimbledon Effect Dalam Dunia Bisnis Indonesia: Suatu Perspektif Bisnis Internasional".
K.C. Chan & Teddy Pawitra, Journal of Widya Management and Accounting, April 2001, pp. 35-41.
31. "Marketing Success with Total Customer Commitment".
K.C. Chan & Douglas Macbeth, Asia Pacific Metalworking Equipment News, April 2001, pp.56-61.
32. "Production Success with Lean Manufacturing"
Douglas Macbeth & K.C. Chan, Asia Pacific Metalworking Equipment News, Jul-Aug 2001, pp.61-63.

33. "Planning Success with Integrated Project Management".
Douglas Macbeth & K.C. Chan, Asia Pacific Metalworking Equipment News, September 2001, pp.62-65.
34. "Corporate Olympian".
M.C. McDermott & K.C. Chan, Productivity Digest, October 2001, pp.62-65.
35. "Management Olympian"
Douglas Macbeth & K.C. Chan, Asia Pacific Metalworking Equipment News, October 2001, pp.62-65.
36. "The Journey Towards Six Sigma"
Douglas Macbeth & K.C. Chan, Asia Pacific Metalworking Equipment News, Nov-Dec 2001, pp.66-69.
37. "Supply Chain Management: Strategy and Practice".
Douglas Macbeth & K.C. Chan, The Singapore Marketer, December 2001, pp.44-49.
38. "Seeking Global Status".
Michael McDermott & K.C. Chan, Equipment News, March 2002, pp.48-52.
39. "Customer Relationship Management: From Customer Care to Total Customer Commitment".
K.C. Chan & M. McDermott, The Singapore Marketer, April 2002, pp.36-42.
40. "Delivering Shareholder Value".
Michael McDermott & K.C. Chan, Equipment News, May-June 2002, pp.54-60.
41. "Thriving on Knowledge Management"
K.C Chan & M. McDermott, Journal for Manufacturing, Automation & Quality Control, September 2002.
42. "Strategy-Focused Organisation".
Michael McDermott & K.C. Chan, Equipment News, Nov-Dec 2002, pp.62-66.
43. "Strategy-Focused Organization".
K.C Chan & M. McDermott, Journal for Manufacturing, Automation & Quality Control, Nov-Dec 2002.
44. "Corporate Olympian".
The Singapore Marketer Bumper Issue 2002.
45. "Corporate Survival: Avoid Falling Into the Ditch".
Jagdish N. Sheth & K.C. Chan, Journal for Manufacturing, Automation & Quality Control, March 2003.
46. "GuanXi Management".
K.C Chan & Khoo Hong Meng, Journal for Manufacturing, Automation & Quality Control, May-June 2003.
47. "From Action Learning to the Teaching Organization: An Experimental Approach".

- Teddy Pawitra & K.C. Chan, Gajah Mada International Journal of Business, May 2003, Vol.5 No.2, pp131-144.
48. "Holistic Knowledge Marketing Management: Total Dominance in Practice".
Teddy Pawitra & K.C. Chan, The Singapore Marketer, July 2003, pp.32-37.
 49. "World Class Marketing for Total Customer Commitment".
K.C. Chan, Furniture & Furnishing Export, July 2003. pp. 34-36.
 50. "Integrated Human Capital Development: Strategy for High Performance Organization".
Douglas Macbeth, Sukrisno Njoto, K.C. Chan, Journal For Manufacturing, Automation & Quality Control, September 2003.
 51. "Total Knowledge Marketing for Customer Value Supremacy".
Michael McDermott & K.C. Chan, Equipment News, September 2003, pp.71-75.
 52. "Relationship Marketing for Total Quality Customer Care".
K.C. Chan, Furniture & Furnishing Export, October 2003, pp.31-35.
 53. "Using Integrated Human Capital Development Strategy".
Douglas Macbeth, Sukrisno Njoto & K.C. Chan, Equipment News, Nov-Dec 2003, pp.68-72.
 54. "Integrated Strategic Planning for Coherence".
K.C. Chan, The Singapore Marketer, Issue I, Jan 2004, pp. 31-37.
 55. "CobiT: The IT Framework for Corporate Governance".
K.C. Chan & Peter Ong, Journal for Manufacturing, Automation & Quality Control, Feb 2004.
 56. "Management Practices to Business Success".
K.C. Chan & C.M. Tay, Journal for Manufacturing, Automation & Quality Control, March 2004.
 57. "Integrated Management System for Business Results".
K.C. Chan & C.M. Tay, Furniture & Furnishing Export, March 2004, pp.38-41.
 58. "Standardization Helps".
K.C. Chan & C.M. Tay, Furniture & Furnishing Export, May 2004, pp.38-41.
 59. "Audit Counts".
K.C. Chan & C.M. Tay, Furniture & Furnishing Export, July 2004, pp.34-36.
 60. "First among the Winners".
K.C. Chan, Marketing Institute of Singapore, 2004.
 61. "System Matters".
K.C. Chan & C.M. Tay, Furniture & Furnishing Export, September 2004, pp.33-34.
 62. "Crisis Management in the Knowledge-Based Economy".
K. C. Chan & Douglas Macbeth, Equipment News, September 2004
 63. "Reinventing Leadership".

- Douglas Macbeth & K.C. Chan, Journal for Manufacturing, Automation & Quality Control, Nov-Dec 2004.
64. "Business Value of Information and Communication Technology".
K.C. Chan & Eko Indrajit, Journal for Manufacturing, Automation & Quality Control, Jan-Feb 2005.
 65. "The Neo-Marketer: The Whole Brain Integrated Advantage".
K.C. Chan & Amir Widjaja, Marketing Institute of Singapore, 2005.
 66. "Profit from Integrated Management System".
K.C. Chan, C.M. Tay, & Eko Indrajit, Journal for Manufacturing, Automation & Quality Control, April 2005.
 67. "Planning for Success for Execution Supremacy".
K.C. Chan & Eko Indrajit, Equipment News, July – August 2005.
 68. "Transforming the Future".
K. C. Chan, Eko Indrajit & Richard Toh, Equipment News, October 2005.
 69. "Risky Business"
K.C. Chan, Eko Indrajit & Richard Toh, Equipment News, March 2006.
 70. "Globalization Revisited".
K.C. Chan, Richard Toh & Colin Koh, Equipment News, May-Jun 2006, pp. 66-69.
 71. "Actions Speak Louder than Words".
K.C. Chan, Eko Indrajit & Richard Toh, Equipment News, September 2006, pp. 80-83.
 72. "Managing Transition: Effective Change".
K.C. Chan, Industrial Automation Asia, February – March 2007, pp. 56-59.
 73. "Eclectic Strategy for Building the Ultimate Brand Image".
K.C. Chan & Richard Surya D., Industrial Automation Asia, April 2007, pp. 54-56.
 74. "Let Projects be the Currencies of the Future".
K.C. Chan, COMAT Magazine, Jan-Feb 2008, pp. 5.
 75. "The Reality of Entrepreneurship".
K.C. Chan, Furniture & Furnishing Export, November 2008, pp. 58-59.
 76. "Results-Driven and Crisis Turnaround Leadership for Business Continuity".
K.C. Chan, Furniture & Furnishing Export, July 2009, pp. 60-61.
 77. "10 Effective Performance Tools for 21st Century Managers".
K.C. Chan, Richardus Eko Indrajit & Yuangga Punormo, Journal of IJPM, Vol. 5, Issue 5, 2011.
 78. "Accelerated Learning for Improved Plantations Performance".
K.C. Chan, Journal of IJPM, Vol. 6, Issue 2, 2012.
 79. "World-Class Manufacturing for Singapore Companies".

- K.C. Chan, Journal of IJPM, Vol. 6, Issue 3, 2012.
80. "In Search of Sustainable Growth: the 7Cs and 5Ss"
K.C. Chan, Journal of IJPM, Vol. 8, Issue 1, 2013
 81. "Multi-National Enterprise in World 3.0".
K. C. Chan, Journal of IJPM, Vol. 8, Issue 2. 2013.
 82. "The Future of International Marketing Management".
K.C. Chan, Journal of IJPM, Vol .8, Issue 4, 2013.
 83. "The Future of Marketing".
K.C. Chan, Colin Koh & Johan Wirawan, Furniture and Furnishing, July 2013, pp. 34-35.
 84. "The Future of Manufacturing: Third Industrial Revolution".
K.C. Chan, Johan Wirawan & Colin Koh, Furniture and Furnishing, November 2013, pp. 38-40.
 85. "Integrated Coherent Strategy for Supreme Execution".
K. C. Chan, Vol. 9, Issue 2, 2014.
 86. "Beyond Innovation: The Wholistic Advantage".
K. C. Chan & Priscilla Tanjung, Furniture and Furnishing, November-December 2016, pp. 38-39.
 87. "In Search of Business Excellence, 33 Years Later".
K. C. Chan & Priscilla Tanjung, Furniture and Furnishing, January-February 2016, pp. 32-33.
 88. "Holistic Thinking for Effective Planning and Analysis".
K.C. Chan & Priscilla Tanjung, Furniture and Furnishing, March-April 2016, pp.34-35.
 89. "Reinventing Global Strategic Management after 25 Years".
K.C. Chan, Journal of IJPM, March 2016 (Accepted for Publication)
 90. "Globalization and Its Impact on the New Economy".
K.C. Chan, Journal of IJPM, April 2016 (Accepted for Publication)
 91. "Critical Thinking: Primary Management Practices Is Everything".
K.C. Chan & Priscilla Tanjung, Furniture and Furnishing, May-June 2016.
 92. "From Action to Accelerated Learning for Ultimate Performance".
K.C. Chan & Priscilla Tanjung, Furniture and Furnishing, July-Aug 2016.
 93. "Effective Communications in Meetings".
K.C. Chan & Priscilla Tanjung, Furniture and Furnishing, November-December 2016, pp 36-37.
 94. "Only the Wholistic Survive".
K.C. Chan, Journal of IJPM, Vol. 12, Issue 1, 2017, ISSN 20422341.
 95. "Technopreneurship in The Fourth Industrial Revolution".
Practice Professor KC Chan, Furniture and Furnishing, Jan-Feb 2017.
 96. "Creating Value Versus Adding Value".

- Practice Professor KC Chan, Furniture and Furnishing, May-Jun 2017.
97. "Design Thinkinking for Management, Leadership, Technopreneurship".
Practice Professor KC Chan, Furniture and Furnishing, Sep-Oct 2017.
 98. "Disruptive Thinking in Industry 4.0".
Practice Professor KC Chan & Professor Richardus Eko Indrajit, Furniture and Furnishing, Jan-Feb 2018.
 99. "Romancing Technopreneurship".
Dr Chua Eng Hwa & Practice Professor KC Chan, Furniture and Furnishing, Mar-Apr 2018.
 100. "The Third Culture".
Practice Professor KC Chan & Professor Richardus Eko Indrajit, Furniture and Furnishing, May-Jun 2018.
 101. "Technopreneurship in Industrial Revolution 4.0: A Wholistic Approach".
Dr Chua Eng Hwa & K.C. Chan, Journal of IJPM, Vol. 13, Issue 2, 2018.
 102. "Transformation through Project-Based Action Learning: An Accelerated Approach".
Practice Professor K.C. Chan & Professor Richardus Eko Indrajit, Journal of IJPM, Vol. 13, Issue 1, 2018.
 103. "Project Management as the Core Competence in Industry 4.0".
Practice Professor K.C. Chan & Professor Richardus Eko Indrajit, 2018.
 104. "From Practice to Concept of Jack Ma – The Lead Founder of Alibaba, China".
Practice Professor Wholistic Chan, Furniture and Furnishing, July-Aug 2018.
 105. "Clients for Life: How to Sustain Marketability & Employability".
Practice Professor Wholistic Chan, Furniture and Furnishing, Sep-Oct 2018.
 106. "E = MC² – The Fusion of Modern Management and Metaphysics as a Concept, Competence and Connections for Resolving Pain Points of Health, Happiness and Harmony with Energy, Enthusiasm and Empathy". © International Journal of Professional Management I1SSN 20422341 Volume 16, Issue 2 2021 www.ipmajournal.com
Practice Professor KC Chan (Trusted Advisor, Wholistic Accelerated Action Learning Consortium)
David Lim Eu Ghee DBA Candidate (UITM-Rzeszow, Centre for Graduate Studies and Lifelong Learning)
 107. "Disruptive Thinking for Entrepreneurship" © International Journal of Professional Management ISSN 20422341 Volume 15, Issue 6, 2020 www.ipmajournal.com
Practice Professor KC Chan (Trusted Advisor, Wholistic Accelerated Action Learning Consortium)
Andrew de Souza DBA Candidate (UITM, Centre for Graduate Studies and Lifelong Learning)

Conference Papers

1. "Beyond Relationship Marketing; The *FIRMS* Paradigm".
K.C. Chan, and M.C. McDermott, The Second International Colloquium in Relationship Marketing, Cranfield University, 14-15 November 1994.
2. "Competitive Success, Total Quality Management and Service Quality Issues".
K.C. Chan and M.C. McDermott, The First World Congress on Holistic Business/Management, University of Western Sydney, 11-14 January 1995.
3. "World-Class Status and the Customers' Perspective: Japanese and Taiwanese CNC Machine Tool Producers in ASEAN".
K.C. Chan and M.C. McDermott, Marketing Theory and Practice: Toward the 21st Century, Korean Marketing Association/American Marketing Association, Seoul, 14 - 17 May, 1995.
4. "Integrated HRD System – the Sinar Mas Experience".
K.C. Chan and Sukrisno Njoto, HRD Asia 2000 Conference, Singapore International Convention & Exhibition Centre, 29 August – 1 September 2000.
5. "Organizing for Total Relationship Marketing in the New Millennium: Management By Olympic System for Global Competitive Advantage".
K.C. Chan and Teddy Pawitra, Fifth Research Conference on Relationship Marketing, Emory University Conference Center, Atlanta, 12-15 October 2000.
6. "Value Creation: How Great Companies Create Value for Their Customers" & "The Rule of Three: How Competition Shapes Industry Structure and Strategy", K.C. Chan & Teddy Pawitra, Marketing Lecture/ Marketing Workshop by Marketing Institute of Singapore.
7. "The 21st Century Holistic Project Manager". K. C. Chan, Project Management Institute Singapore Chapter Annual Symposium 2007, Singapore, 22 November 2007.
8. "Wholistic Learning™ for World-Class Enterprises". K. C. Chan, Furniture Leadership Awards Malaysia 2008.
9. "From Holistic Manager to Wholistic Manager: What's New?". K. C. Chan & Richardus Eko Indrajit, International Professional Managers Association Conference, Kuala Lumpur, 24 - 25 January 2011.
10. "The Whole Brain Project Manager", Project Management Institute Asia Conference, November 2011.
11. "Project Manager as CEO" Project Management Institute Asia Conference, September 2012.
12. "The Trilogy of Superior Project Management Execution Capability", Singapore Technology Engineering Conference, 14 November 2014.
13. "Beyond Innovation", Comat-PMI Seminar, 03 December 2014.
14. "Program Management Office for Tracking and Managing Behavioral Change in Pursuit of High-Performance Culture", Singapore Technology, 24 July 2015.

15. "Design Thinking for Strategic Enterprise Project Management" International Project Management Conference (IPMC) 2020 Beyond Projects – Embracing the New Era. Kuala Lumpur Malaysia. 1 December 2020

Books

1. "Flexible and Intelligent Relationship Management Strategy (FIRMS): Beyond Relationship Marketing".
K.C. Chan and M.C. McDermott, in Marketing: Theory and Practice (edited by Michael J.Baker), Third edition, Macmillan, London, 1995.
2. "International Marketing: It's a Mad, Mad, Mad World".
K.C. Chan and M.C. McDermott, in Marketing: Theory and Practice (edited by Michael J.Baker), Third edition, Macmillan, London, 1995.
3. "World-Class Manufacturing through Relationship Management".
K.C. Chan and Douglas K.Macbeth, in Operations Strategy and Performance (edited by KW Platts, M J Gregory and A D Neely), University of Cambridge Manufacturing Engineering Group, European Operations Management Association, Cambridge University Press, 1994.
4. "Integrated Project Management"
KC Chan, Peter Ong and Eko Indrajit. Andi Publisher, Jakarta, 2003
5. "Supreme Execution Capability"
KC Chan and Chua Eng Hwa. Prestoungrange University Press, UK, 2019 (in preparation)
6. "Technopreneurship in Industry 4.0"
Dr Chua Eng Hwa, Practice Professor KC Chan, Professor Ho Nai Choon. TWAN Pte Ltd, Singapore, 2017.
7. "Design Thinking for Management Leadership and Technopreneurship"
Dr Chua Eng Hwa, Practice Professor KC Chan, Professor Richardus Eko Indrajit. TWAN Pte Ltd, Singapore, 2017.
8. "Doing Business Internationally and Globally"
Practice Professor KC Chan, Professor Richardus Eko Indrajit, TWAN Pte Ltd, Singapore, 2017.
9. "Project-Based Action Learning"
Practice Professor KC Chan, Professor Richardus Eko Indrajit, Visiting Professor Anthony Hii. TWAN Pte Ltd, Singapore, 2017.
10. "Design Thinking in Enterprise Risk Management"
Practice Professor KC Chan. WAILG, Singapore, 2021.
11. "Supreme Execution Capability"
Practice Professor KC Chan. WAILG (Wholistic Artificial Intelligence Learning Guru), 2021.

TESTIMONIES

1. Jonathan Chin Tiong Pheng

Director GapLinks (S) Pte Ltd
September 14, 2011

"KC is a highly qualified and experienced Master Trainer for Project Management and Leadership Courses. A strategic thinker who makes transference of complex knowledge and skills seems so relatively easy. It was always a joy engaging him in intellectual discussion. A firm believer of lifelong learning, he consistently demonstrated high level of professionalism in our business partnership."

2. Amir Widjaya

EVP Head of Marketing & Digital Communication | OCBC NISP
Wharton School of the University of Pennsylvania,
Stanford Graduate School of Business & Hasso Platner Institute of Design,
UCLA Anderson School of Management & Cannes Lion Festival of Creativity

I would like to thank Dr Chan who has been an inspiration for me to be able to think Wholistically. I knew him when I was pursuing my bachelor's degree in International Business Management at Petra Christian University from 2002 to 2006. Dr Chan taught four major specialisation modules, namely – international business management, international marketing management, global strategic management, and multinational enterprise management & government impact. Dr Chan instilled in every IBM student through real life case analysis/current international events - the ability to apply holistic, systems, critical and lateral thinking as a whole to solve complex problems by transforming them into simple and practical solutions.

I have co-published marketing article "Neo Marketing: How to utilize whole brain approach in marketing" with Dr Chan at Marketing Institute of Singapore in 2005 after winning marketing paper at Nokia Marketing Award.

I would like to take this opportunity to thank Dr Chan to teach me how to think Wholistically with the ability to integrate, implement, innovate, and improve continuously in my endeavour. As he often reminded us – there is no best way, always a better way. This thinking has really helped to nurture my professional career as banker as well as marketer. I would highly recommend those people who wish or need to master Wholistic Thinking to seek help directly from the guru himself.

2. Armando Zheng

Management Trainee Commercial at Lazada Group
July 21, 2013

"As my professor, Mr. KC Chan taught me a lot of things in terms of thinking processes and how to close the gap between theories and practices. He really brings a lot of new perspective that shape the way of my thinking."

3. Dr Juergen Rudolph

Senior Lecturer at Kaplan Higher Education Singapore
December 10, 2015

"Professor KC Chan is a highly accomplished lecturer, trainer and consult whom I have known for more than 10 years. His knowledge (both theoretical and from many years of entrepreneurial and senior management experience) and his ability to convey it in self-created models are most impressive. KC is a deep strategic thinker and I would love to attend more of his lectures myself. I strongly and unreservedly recommend Prof Chan."

4. Rony Kristianto

General Manager at Telkomsel & BOC's Investment Indonesia

"Dr. Chan was my professor in IBM Petra whom I had learnt so much from. To be very honest, I was in doubt when he frequently said that his lecture materials were of Master studies standard. Now that I've gone through MBA studies at two of the world's premiere business schools, however, I can totally see the truth in what he said. There is no doubt to me anymore that Dr. Chan did set a very high bar for his students at IBM Petra. Not only his former lectures had helped me to win numerous academic competitions and to excel academically, they have also built the necessary thought process in my mind to think way beyond my years of experience.

While there other business professors that also deliver similarly high quality materials as Dr. Chan does, the skills he taught to make me a holistic, systematic, and critical thinker has been simply unparalleled by any other.

This recommendation is long overdue, I should've perhaps written it long time ago. However, it also means that the skills Dr. Chan taught me is still relevant even after almost a decade. Information and knowledge will be obsolete after some time, but a sound thinking process which he invented called "Wholistic Thinking" will never be.

I am forever grateful for having been able to learn from Dr. Chan"

5. Stephen Christian

M.Sc. in Business Analytics from Warwick Business School, United Kingdom

"I'm Stephen Christian, from batch 2011 IBM Petra. I was with 911 during your module and I was in a team with Elyn. Attach my photo with 911 and you so perhaps you still remember me (I'm the one two from the left with silver tie).

I'm currently in process of writing my dissertation in Warwick Business School. One of the best business school in the world and currently number 1 according to the economist.

I'm doing an external project with Twycross Zoo as my project sponsor. My dissertation is about competitor analysis with expected outcome of competitive advantage for the company. I'm using system thinking (IPO diagram) combined with 6 thinking hats which my supervisor and my project sponsor are quite impress with.

I'm writing this to you to say thank you for you guidance throughout the year in IBM and I believed and still believe that the wholistic thinking that you teach can benefit me more in future.

I heard that you undergone surgery couple months ago? Hopefully everything goes right. I saw your picture with several of junior and you look healthier now.

I'm hoping for the best of you and looking forward to meet you again perhaps in Surabaya in couple of months."

6. Jessica Halim

Engineering Management graduate program with full government scholarship from Tsinghua University

Hello KC, my name is Jessica from IBM batch 2015. Just want to thank you for your kind help last year for your recommendation letter, and share some good news: this year, I am enrolled in Tsinghua University's Engineering Management graduate program with full government scholarship. Would be happy to know your opinion or advice going forward in this chapter of my life, if you happen to have any. All in all, hope you and loved ones are safe and healthy during these uncertain times.

7. Daniel Ng and fellow classmates endorsed

MBA class TMA2020 (Murdoch University / Kaplan Singapore Campus)

We are very fortunate to have Dr Chan Kah Chee as our lecturer for our unit – Managing Strategic Risk and Projects (MBS684). His lessons are inspiring and he is very generous in sharing his experience with us, giving us ideas on how we can we can apply what we learn into our professional lives. In many occasions, he has demonstrated what true dedication of a teacher means. Going beyond the lecture hours just to make sure every student understood the lessons, leaving no questions unanswered and no students unattended. His effort when comes to preparations for each lesson is quite honestly rare these days. With this, we believe Dr Chan will be an asset to any institution he chooses to serve and a great teacher to the students he teaches.

8. Frishella Gunawan & fellow class of IBM

Student of IBM class at Petra Christian University

I am Frishella Gunawan, a student from Country Competitiveness (CC) class in IBM Petra. Our group would like to thank you for the magnificent lessons you have given us through your wholistic lectures. We did get a lot of insights and new mindset, which hopefully may guide us in becoming excellent IB managers. We truly enjoyed your lectures this semester. We were disappointed that COVID-19 made us unable to have a face-to-face lecture with you. Nonetheless, our group wishes you great health. Looking forward to seeing you in T5 again! Thank you once again.

9. Sundara Raja Perumal

MBA UITM Rzeszow Poland
Project Leader at Continental Automotive

I am grateful to embark on UITM-WAILG MBA in Agile Entrepreneurship. This professional course is unique and different because it has given me a new perspective (©Wholistic thinking), it has changed the way I think, work, behave and perform.

I really enjoy Dr Chan's knowledge and experiences sharing in his management and consulting world which have enriched my learning process throughout my MBA journey with UITM. Being a project leader at work, the resultant of action learning in this course is enormous as I can start applying the concepts immediate at workplace and life with visible results. It is real, realistic and result driven.

My favourite concept learning from Dr Chan is his 6As concept. It helps me to better understand my core competence as a project leader and apply a close loop action learning for continuous improvement. UITM-WAILG action learning tools are unique, it has enabled me to be a better project leader in every aspect, which I could not possibly have learn it elsewhere.

Now that I have earned the UITM MBA, it helps me to secure my job with A-Star leading to my strategic intent of completing a UITM doctorate degree.

10. **Andrew de Souza**

MBA UITM Rzeszow Poland

Co-founder and Lead Facilitator of Regenes Global Pte Ltd

Director Consultant of BNI Global

Having started my entrepreneurial journey more than a decade ago, I felt it was time to pursue a higher qualification like an MBA to boost my knowledge in business management and steer my company through the VUCA (Volatile, Uncertain, Complex, Ambiguous) business environment. I was drawn to UITM-WAILG MBA programme after meeting Professor K. C. Chan. He was generous in sharing his wealth of experience and pragmatic concepts such as ©wholistic thinking and ©project-based accelerated action learning to change the way we think, work, behave and perform.

What I like about the UITM-WAILG MBA programme is that it was delivered at a manageable and non-disruptive pace. After the completion of each module, we had to submit assignments on the real-world application of the lessons learned into our business.

The programme was very affordable and we were also given the option to pay in instalments for each module. I also met other professionals from diverse industries and backgrounds; getting to know them and hearing their experiences was priceless as well.

In my final thesis, I was able to structure my thoughts and put together what I have learned to develop an improvement proposal to transform my company, Regenes Global. I would strongly recommend the UITM-WAILG MBA programme to individuals who are looking for something different from the traditional MBA. The benefits I gained far exceeded the cost of investment in the qualification.