

PROFESSIONAL DESIGNATION: CMC

P.S: it is an international designation for professional management consultant from ICMCI & CMC-GLOBAL granted status with Special Consulting Focus by the United Nations Economic and Social Council.

PROFESSIONAL BODIES DIGNITY AND MEMBERSHIP**Dignities:**

- Chair of Ethical Committee of Mongolian Management Consultants' Institution
- Board member of Mongolian Risk Management Association
- Strategic Development Committee's member of Mandakh University, Mongolia

Membership:

- CMC Certified professional member of MMCI, membership ICMCI (International Council of Management Consulting Institutes)
- Affiliate CMI Membership Chartered Management Institution, UK

EDUCATION

MBA, University of Sunderland, UK (2007-2009)

Major

Global Corporate Strategy
International Business Environment
Modelling for Decision Making

MBA Dissertation with project area

Strategic Sustainable Green Development

Forecasting Financial Market

LSE-Summer school, The London School of Economics and Political Science, UK (2008)

Postgraduate diploma in Management

St Patricks College, UK (2007-2008)

Bachelor of Banking Economics and Financial Management, Economics School of National University of Mongolia (1993-1997)

AWARDS

Mongolian Government's honour "Order of the Polar Star" medal

Bank of Mongolia's honour "Central bank's Credentials"

"Best consulting project of 2017" awards from MMCI for Fintech start-up business consultancy, nominated inclusive-green financial innovation consulting project for CMC-Global of International Council of Management Consulting Institutes.

PROFESSIONAL PROFILE

Ms. Oyun Sukhbaatar is a professional management consultant and a seasoned finance executive with over twenty years of experience in a leading Mongolian commercial bank and successful fintech and social enterprise entrepreneur, who started non-bank financial institution focus with FRC licensed financial investment advising service and first fintech in Mongolia that listed on Mongolian stock exchange after implementation of a mobile phone lending application powered by machine learning AI-based engine for credit assessments; and first payment company in the UK focused on expatriates and regulated by the FCA in the UK.

EXPERIENCE**Jun 2019–recent**

Founding director • Consultancy/SPI • Odway Ltd, UK (www.odway.co.uk in progress)

Apr 2013–recent

Founder • Management consultancy • Kingdom Consulting LLC • local collaboration with MMCI, EBRD, Commercial banks in Mongolia

2016–2019

Regional director • Strategic advisor/Fintech modeler • And Global, Singapore (www.and.global)

2017–2018

Board member • Compliance/Policy/Strategy • Lendmn Fintech (www.lendmn.mn)

2011–2019

Co-founder • CEO/CFO • Kingdom invest NBF, MGL

1997–2011

Head of units • Compliance /Operational Risk Management /Treasury Trading Back office • Trade and Development Bank (www.tdbm.mn) a leading commercial bank in Mongolia

PREMIER CONSULTANCY WORKS

- First Fintech Business Model in Mongolia (2015)- architected and strategically modelled a green inclusive financial product and funding. In start-up stage successfully raised \$3 million from angel and VC; a first IPO issuer in non-banking financial sector of Mongolia, entered into South-east Asian market.
- First Children's Science Museum in Mongolia (2017)- generated an idea and raised a fund for interactive scientific learning laboratory and downsized professional environment where children play, discover and connect to the world for imagination and discovery.
- Digital Transformation Strategy in a University (2019) – consulting project to strategically reposition a University in the digital economy, changing innovative way of structure, operation, business and training models, including implementation of *Fintech curriculum*. The project launched in December 2019, however parallelized with COVID-19 Pandemic, it was a likewise visionary and benefited from country's long lockdown periods and chosen by EBRD as a *Good example of Successful Consulting work* funded by EBRD, Mongolia.

SOCIAL ENTREPRENEURSHIP

- "Consulting trend: Co-Consulting & Collaboration of professionals" article, Consulting Journal MMCI
- "The Innovation – Fintech is a financial innovation" a presentation for Innovation and Sustainable Development organized by Mongolian Chamber of Commerce and Innovation Centre (June 2017)
- "An emerging opportunity in management and finance: A Systematic Digital Innovation- Fintech Ecosystem" the empirical research and Fintech framework proposal paper (Money and Finance, ISSN 2523-417x, 2018); a presentation for International Conference organized by Business School of NUM; and a framework proposed to Financial Regulatory Authority, Mongolia (October 2018)
- "Digital Revolution: Innovation change in Business model" Khaan Bank, MMCI, EBRD (March 2019)
- "Digital Revolution: The Fintech Ecosystem emerging change for educational model" the presentation for Mandakh University (May 2019)
- My professional charities:
 - 📖 "NEMA-LoraWan-IoT Strengthening the control of disaster risk management by developing independent networks of the Emergency Administration as introducing new technology" for National Emergency Management Administration of Mongolia (2017).
 - 📖 "Business Consulting Book" (ISBN:978-99978-4-638-9) compiled and published on behalf of MMCI; proposed "Co-Consulting Concept" for "Consult Expo 2018".
 - 📖 Business diagnoses for likelihood of restructuring Khaan bank's default portfolio in terms of defending national's sole copper-wire manufacture and help to protect children those most vulnerable for electric cord caused household fires (2018).
- UK-MGL Family organized Charity "Helping hands for Children with Leukemia and Cancer" those in National Centre of Maternal, Child Health and National Cancer Centre of Mongolia and helped over 100 children by improving quality of treatment environment (2010).