

UGURU, CHIDIEBERE GEORGE

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PERSONAL DATA

Date/Place of Birth August 05, 1972/Isuikwuato, Abia State
Sex/Marital Status Male/Married

OBJECTIVE

To pursue a rewarding career in a reputable, task-oriented and challenging environment using my good interpersonal skills, strong drive, good initiative and self-confidence to promote good team spirit and achieve timely and efficient results.

PROFESSIONAL EXPERIENCE

Rhejoyce Limited, 50/52 Toyin Street, Alphon House (3rd Floor), Opposite Waterparks, Ikeja, Lagos:

Our Business Activities:-

1) Foreign Currency Broker

- a) Executes foreign currency transactions for clients.
- b) Performs research and analysis of economic outlook.
- c) Advises international clients on foreign markets and fluctuations.
- d) Establishes and communicates local exchange rates to customers based on market fluctuations.
- e) Maintains current knowledge and close monitoring of major commodity markets including crude oil, petroleum and natural gas products, agricultural products, and precious metals.
- f) Recommends products based on international currency and commodity markets to our clients.

2) Export Trading on Agricultural and Agro-Allied products such as Palm Oil, Sesame Seed, Shea Butter, Peanuts (with or without shell) among others; Solid Minerals such as Lead Ore, Zinc Ore, Copper Ore, etc.

3) Operator of E-Commerce platform: www.rhejoyce.com - Mega Online Shop for unique, stylish, quality and durable products as well as reliable services (the site is currently under reconstruction).

Aug 5, 2013 – Date* **Managing Director/CEO*

- Overseeing the day-to-day management decisions and implementing the Company's long and short term plans.
- Acquiring new businesses for the Company
- Managing the inventory position of the Company
- Sourcing for funding of the Company's operational activities
- Responsible for the development of corporate marketing plans, as well as business development of the Company
- Oversees the logistical operations to support the Company's growing network of franchisees, wholesalers, retailers and consumers.
- Responsible for instructing, training and motivating employees in the areas of sales and customer service.

First City Monument Bank Plc, Ladipo Branch: Jan. 1, 2013 – Aug 5, 2013

Branch Manager

- Branch Management.
- Supervise the Relationship Officers in the Branch towards meeting or exceeding all assigned goals, targets and objectives for the Branch.
- Manage loan and related depository relationships as well as the general balance sheet of the Branch.
- Responsible for other duties as may be assigned.

First City Monument Bank Plc, Yaba Branch: Sept.1, 2008 - Dec. 31, 2012

**Profit Centre Manager,
Business Banking Unit
(Senior Banking Officer)**

- Manage the branch in the absence of the Branch Manager.
- Supervise the Relationship Officers in the Unit towards meeting or exceeding all assigned goals, targets and objectives for the Unit/Branch.

- Manage loan and related depository relationships as well as the general balance sheet of the Unit/Branch.
- Responsible for other duties as stated below.

First City Monument Bank Plc, Yaba Branch: Sept. 2006 - August 2008

**Commercial Banking Unit
(Banking Officer)**

- Responsible for "maintenance calls" on exiting customers and follow-up on inquiries and problems to retain customers, and to develop new loan and deposit opportunities with "prospects".
- Assist Branch team in meeting or exceeding all assigned goals and objectives.
- Manage loan and related depository relationships as assigned.
- Interfacing with customers to determine needs and managing the Bank's delivery of service and products to meet those needs.
- Analyze and interpret financial data and recommend on the credit worthiness of the customer.
- Maintain comprehensive database information on existing relationships/prospects.

Keystone Bank Limited (formerly Bank PHB Plc, Platinum Bank), Surulere Branch: Nov. 2003 - Sept. 2006

Retail Banking Unit (Senior Executive Assistant)

- Effective Relationship Management
- Deposit Mobilization
- Financial Advisory Services to Customers
- Accurate and Timely Rendition of Monthly Statements
- Marketing of Retail Banking Products to Customers
- Generate Consumer Credit Request Memos
- Tracking of Monthly Income.

Diamond Bank Limited, Head Office. June 2003 - Sept. 2003

**Commercial Banking Division
(Upcountry)**

- Collation of weekly reports for the Division
- Collate and forward to Executive Management, status update on credit facilities that were availed to some corporate customers' distributors.
- Collect Daily Volume activities of the various groups/branches from Financial Control Unit (FINCON) and use same to advise Upcountry Group Heads/Branch Managers of their various Weekly Performances.

Diamond Bank Limited, Opebi Branch, Lagos. 2000 - 2003 Commercial Banking Group - Opebi

- Effective Relationship Management
- Offer advice to customers in the consumer and retail banking unit of the branch with strong emphasis on telecommunication sector.
- Marketing of the bank's products to existing and prospects customers.
- Attract and maintain deposits at good rates to meet the unit's target.
- Ensure effective and constant monitoring of the customers' accounts with a view to beefing up account balances
- Reactivation of dormant accounts as well as rendition of customers' statements/advice.
- Daily cheques/cash collection

Diamond Bank Limited, Adeniyi Jones Branch, Lagos. 1999 - 2000 Credit & Marketing Dept.

- Processing credit facilities, call memos, external correspondence to customers as well as attending to customers' requests.
- Process Temporary Overdrafts for customers.
- Process forms M for the Unit's customers.
- Routine filing of correspondence and proper maintenance of credit files.
- Assist in preparing monthly risk assets reports.
- Rendition of customers' statements/advice.

**Denniltz Nigeria Services, Eket, Akwa-Ibom State. Feb 1998 - Feb 1999 Supervisor Operations
(National Youth Service Corps)**

- Primarily responsible for mobilizing and executing Local Purchase Orders and managing the financial affairs of the venture.

Chevron Nigeria Limited, Lekki Peninsula, Lagos. Mar 1994 - Feb 1995

**Secretary to Security
Supervisor Operations_
(Industrial Training)**

E D U C A T I O N

The Institute of Management Consultants (IMC-Nigeria)	2022	Fellow - Institute of Management Consultants (FIMC). Membership No.: FIMC.ABJ.5534.22
The Institute of Management Consultants (IMC-Nigeria) / International Council of Management Consulting Institutes (ICMCI)	2022	Certified Management Consultant (CMC) Membership No.: CMC.ABJ.5815.22
London Graduate School:	2022	Certified Management Specialist - CMS (Distinction in Time Management)
Walden University, Minneapolis, U.S.A.	2016 – <i>In View</i>	Doctor of Business Administration (Specialized option: Entrepreneurship)
University of Calabar, Calabar.	2000 - 2002	Masters in Business Administration (Specialized option: Management)
University of Calabar, Calabar.	1999 - 2000	Post-Graduate Diploma in Management (specialized option: Bank Management)
Ambrose Alli University, Ekpoma.	2002 - 2005	B.Sc. Economics
Institute of Management & Technology (IMT), Enugu.	1995 - 1997	Higher National Diploma, Secretarial Administration
OSISATECH Polytechnic, Enugu.	1991 - 1993	Ordinary National Diploma, Secretarial Administration
Immaculate Conception Seminary, Ahiake, Umuahia.	1988 - 1990	General Certificate of Education (O Level)
Annunciation Junior Seminary, Amaudara, Isialangwa.	1984 - 1988	Junior Secondary School Certificate
Eziobu Primary School 1, Aba.	1978 - 1984	First School Leaving Certificate

C O U R S E S A T T E N D E D

1. Basic Selling Skills
2. Diamond Bank Limited Product Knowledge Skill Programme
3. Entrepreneurial Workshop
4. Managing Organizational Change and Corporate Culture
5. Developing Exceptional Leadership in Organizations
6. Impact of Transactional Corporation on Foreign Investment and Manpower Development in Nigeria
7. Strategic Issues in Customer Services
8. Career Orientation Course on Basic Sales Representatives

C O M P U T E R S K I L L

1. Finacle
2. Equinox
3. Flexcube
4. Microbanker
5. Microsoft Word
6. Microsoft Excel
7. Microsoft Outlook
8. Power Point
9. Access

R E L E V A N T I N F O R M A T I O N

Hobbies And Interests:

Playing chess and volleyball, watching football matches and listening to good music

Service Clubs Membership:

Member - Old Seminarians Association of Nigeria (OSAN)

Charter Member - Ikeja New Century Lions Club (The International Association of Lions Clubs)

R E F E R E E

To be made available on request.