

Contact

Lagos, Nigeria
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Top Skills

Supply Chain
Continuous Improvement
Supply Chain Management

Languages

English (Full Professional)
Yoruba (Native or Bilingual)

Ayodele Awe

Ag. Head of Procurement (Sub-Saharan Africa) at Pladis Global
Lagos

Summary

A dynamic Industrial Engineer with experience in the areas of performance improvement, manufacturing, materials planning, purchasing, warehousing and distribution with focus on greater insights into efficient and effective management of complex and high-performing manufacturing and service organisations. I coordinated several continuous improvement Projects within Nestle Nigeria Plc Supply Chain. If you need the service of an expert who fully understands the end-to-end of Supply Chain process, then contact me.

Experience

pladis Global

1 year

Ag. Head of Procurement

March 2022 - Present (1 month)

Lagos, Nigeria

Coordinating Procurement, Import and Export Operations

Ensure adherence to Procurement Policy and best practices by all Stakeholders or user departments

Procurement Manager

April 2021 - February 2022 (11 months)

Lagos, Nigeria

- Category Management for Technical, Marketing and Corporate Services spend
 - Prepare and execute negotiation events that delivers best value to the business
 - Contract management
 - Developing, validating, communicating and implementing sourcing strategies
- Achieved savings of N180m within H2 2021.

Nestle Nigeria plc

15 years 2 months

Strategic Buyer

March 2018 - April 2021 (3 years 2 months)

Agbara, Nigeria

- Category Management for Technical Spend, Marketing and Corporate Services.
- Prepare and execute negotiation events seeking best TCO contracts and beneficial commercial agreements with vendors
- Contract management for services related spends
- Developing, validating, communicating and implementing sourcing strategies

Key Achievement

- Achieved procurement savings/cost avoidance of N480m in H1 2018.

Procurement Coordinator - Nigeria

July 2016 - February 2018 (1 year 8 months)

Lagos, Nigeria

Coordinate operational procurement activities across all Nestle Nigeria sites (Head Office, 4 Factories, 2 Distribution Centres)

Ensure adherence to Procurement standards and policies by all stakeholders.

Track Procurement key performance indicators and give support to Operational Buyers to achieve desired performance level

Key Achievement

Achieved operational procurement savings/cost avoidance of N150m of 2017 at Head office alone.

Inbound Operations Coordinator

November 2015 - June 2016 (8 months)

Distribution Centre, Agbara Nigeria

Manage Inbound Materials in a DC with an automated racking system.

Accountable for the activities of my 41 member Warehouse Team.

Ensure conformance to Nestle Good Manufacturing Practice (NGMP).

Tracking and managing Key Performance Indicators to ensure efficient DC operations.

Oversee Inbound operations in a 3rd party warehouse.

Ensure stock movements are accurately done with respect for First Expire First Out (FEFO) principle.

Key Achievement

Month on month Inventory Record Accuracy above 99% in the Warehouse.

Material Requirements Planner

June 2013 - October 2015 (2 years 5 months)

Lagos, Nigeria

Create optimised replenishment plan for raw and packaging materials over an 18 month horizon for 2 factories, ensure that working targets for raw and packaging materials are met, minimise write-offs, define and review stock policy based on existing parameters, monitor supply signals through MRP purchase requisitions, resolve issues relating to material supply and demand, coordinate Operational Buyers' procurement initiation activities, coordinate Continuous Improvement projects in Demand and Supply Planning.

Key Achievements:

Reduction in average raw and packaging material stock cover from 33 days to 21 days within 2 years without stock-outs.

Reduction in working capital from an average of NGN5b to NGN3.5b between 2014 and 2015.

Operational Buyer

September 2008 - May 2013 (4 years 9 months)

Agbara & Lagos, Nigeria

Create purchase orders, transmit purchase orders to vendors (suppliers), monitor timely delivery of ordered goods to avoid material stock-outs, communicate quality issues to vendors and handle claims, ensure that payments are promptly received by vendors, handle vendor account reconciliations, participate with teams in continuous improvement projects, Lean Implementation in Supply Chain

Key Achievement:

Re-marking and re-arrangement of Factory Warehouse that resulted in 25% improvement in the number of raw and packaging material trucks offloaded.

Manufacturing Supervisor

February 2007 - September 2008 (1 year 8 months)

Agbara, Nigeria

Supervise product packaging operations, ensure that weekly packed product plans are met, participate in sensory analysis of product before packaging, work out maintenance schedule for optimum equipment performance. Conduct SAP Training on T&P Module.

Key Achievements:

- Successful cut-over from FMS1 to SAP ERP.

- Creation of a template to accurately measure and monitor packaging material (reels) usage. Losses (NGN10m) eliminated.

Industrial Performance Assistant

March 2006 - January 2007 (11 months)

Agbara, Nigeria

Setting and reviewing standard requirements for production inputs (machine line, labour, packaging material and energy)' preparation of factory production operation plan, conducting performance improvement studies, preparing monthly reports on factory key performance indicators, tracking savings resulting from operational improvements

Key Achievement:

Developed a standard requirement template (spreadsheet) with all labour and production inputs on same page.

Prof. A. E. Oluleye, University of Ibadan

Personal Research Assistant

April 2004 - June 2005 (1 year 3 months)

Ibadan, Nigeria

Conducting Internet-based research on ICT subjects, prepare and update students' attendance and results' databases, provide logistic support during seminars and conferences

Education

The University of Salford

M.Sc., Procurement, Logistics and Supply Chain Management · (January 2019 - August 2022)

University of Ibadan

B.Sc., Industrial & Production Engineering · (1997 - 2002)

The Polytechnic, Ibadan.

National Diploma, Mechanical Engineering · (1996 - 1997)

Immanuel College High School, Ibadan

Secondary School Certificate, Science · (1990 - 1995)