

HUESLER Ruggero Paolo Antonio

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Marital Status: Married



WORK EXPERIENCE

- 2009 to present** **TC Team Consult SA** Geneva & Zurich, Switzerland
*“Senior Consultant” and Executive Director
(and Member of the Board of the holding parent company – a subsidiary of Aldebaran Consulting & Advisory SA)*
Market development / execution / leadership of various consulting engagements with a focus on public security and public transportation. Among the engagements completed:
- Definition and implementation of a transformation programme for a Swiss public transportation (rail and road) company
 - Restructuring of an ERP project at a Swiss public transportation (rail and road) company
 - Reorganisation of the fire services of a major Swiss metropolitan area as well as in several smaller towns
 - Organisational audit and change management of the correction and probation system of a Swiss canton
 - Development of the corporate strategy for a chemists’ chain, including acquisitions and divestitures
 - Definition and development of digital transformation programmes for a set of decentralised Swiss institutions (cantonal police and justice authorities), replication of the institutional set up for another set of institutions
Publication of an article about the international benchmarking part of the experience as a ghost-writer for a Swiss politician in a UK professional online magazine
 - Risk audit of a large systems integration project to define, quantify and manage related risks
- 2005 to present** **Aldebaran Consulting & Advisory SA** Geneva, Switzerland, Italy & Canada
Managing Principal / Owner
Set-up and started a niche management consulting company focusing on corporate performance improvement, due diligence for corporate investments (incl. M&A) and corporate transformations. Among the engagements completed:
- Valuation of a Canadian accredited online university
 - Business and investment case development for start-up investments in several “deep tech” sectors (AI and semiconductors, AI and SaaS) (Swiss project incubator)
 - Execution of an acquisition in the Swiss market (target valuation, due diligence, LOI drafting, negotiation, implementation) (Italian industrial machinery component manufacturer), management of subsequent post-merger integration project
 - Definition and implementation of an operations strategy (Italian multi-family office)
 - Feasibility study to develop a big-data driven illness predictive system (large Swiss health insurer)
 - Due diligence engagements and advisory services throughout the investment (VC round ‘B’) / acquisition transactions (in Switzerland and Poland) (Swiss consulting & IT services provider)
 - Business valuation in the context of the negotiation of a share exchange with a similar entity (Swiss asset manager)
 - Planning and execution of the Swiss Solvency Test (insurance capital adequacy) (Swiss health insurer)

- Financial due diligence and the valuation of a to-be-acquired German company. Assisted in the transaction negotiation (Italian industrial machinery component manufacturer)
- Developed the case (qualitative and valuation) for restructuring of the “training & education” unit (Swiss international software provider)
- Developed the business case for a “near shore centre” expansion (Swiss consulting & IT services provider)

1995-2005

**IBM Business Consulting Services
(formerly IBM Consulting Group)**

Zurich & Geneva, Switzerland

Associate Partner

Consulting career highlights:

- Participated in all the business development activities of a consulting group, i.e. engagement performing and management, but also client acquisition, client development, hiring and coaching and mentoring newly hired consultants.
- Worked mainly in the financial services, distribution and government industries (Switzerland, Italy, United States, Turkey).
- From 2002 onwards, has been responsible for the development of the international public organisations consulting market
- From 1999 to 2002 acted as a practice leader and led a team of consultants
- Started as an “associate consultant” , was promoted to “consultant” in 1996, to "senior consultant" in 1998, to ‘principal’ in 2001, to ‘Executive consultant’ in 2002 and to ‘Associate Partner ‘ in 2003.
- Received stock options as a special performance bonus in 1998, 2000 and 2001.
- Authored and published several business and information technology management articles.

Major engagement areas included:

- Balanced Scorecard definition and Performance Management System deployment
- Process re-engineering / restructuring in insurance
- Investment business case development for large business process re-engineering projects
- e-business strategy development for private banking institutions
- IT strategy development for customers in banking, distribution and manufacturing industries. These efforts entailed ‘off-the-shelf software package’ evaluations to cover core business processes
- Risk audits of large software development projects to define, quantify and manage related risks.
- Due diligence for the merger of two banking IT service providers
- Process re-engineering for banking IT service provider to improve accountability and performance

1991-1993

**IBM Corporation (Switzerland) -
Sales and Services**

Lausanne & Geneva, Switzerland

System Engineer

- Worked mainly with government sector customers and with large multinational corporations.

Major responsibilities included:

- IT consultancy focused on open and distributed systems
- Design and management of the development of an Executive Information System (EIS)
- System architecture and infrastructure design for government customers
- Product support for IBM proprietary / open systems

BOARD MEMBERSHIPS

2021 to present	Mozair SA (distribution of machine elements) – Board member	Biel, Switzerland
2012 to present	TC Team Consult SA - Board member	Geneva, Switzerland
2010 to present	TC Team Consult Holding AG - Board member	Glarus, Switzerland
2008-2014	ASCO – Association of Management Consultants Switzerland - Advisory board member	Zurich, Switzerland

EDUCATION

1994	INSEAD , MBA, with distinction.	Fontainebleau, France
1985-1990	Swiss Federal Institute of Technology (EPFL) , ing. info. dipl. EPFL (M.Sc. in Computer Engineering). Graduated with highest honours. (1/62)	Lausanne, Switzerland
1985	University of Illinois . Courses in Computer Science	Urbana, IL, USA

**PROFESSIONAL
QUALIFICATIONS**

CFAInstitute (Charlottesville, VA, USA): CFA charterholder (2004)
ICMCI / ASCO: CMC (Certified Management Consultant) certification (2014)

LANGUAGES

Italian VI, French VI, English V, German IV-V, Indonesian IV, Spanish III-IV

OTHER EXPERIENCE

2021 to present	ICMCI, QAC Auditor , for the certification process	Zurich, Switzerland
2006- to present	Internal auditor , for two local Non-profit organisations	Geneva, Switzerland
1990	EPFL . Research assistant in Operations Research	Lausanne, Switzerland
1986 & 1990	Military Service , as NCO antiaircraft radars. Led and trained 6 servicemen.	

ASSOCIATION MEMBERSHIPS

	CCIS – Camera di Commercio Italiana in Svizzera	Zurich, Switzerland
	ASCO – Association of Management Consultants Switzerland	Zurich, Switzerland
	SCFAS - Swiss CFA Society	Zug, Switzerland
	IEEE - Institute of Electrical and Electronics Engineers	Piscataway, NJ, USA

**PERSONAL
INTERESTS**

Mathematics and sciences in general, philosophy, fine arts, classical music (especially baroque), history, literature, stock market investing, skiing, travelling.