

## PROFILE:

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### Muoneke Stanley

**Stanley Muoneke** holds a master's degree in business administration (MBA) and a master's degree in Chemical Engineering; (both degrees) from the University of Benin, Nigeria. In addition, he holds a Certificate in Strategic Management from the Graduate School of Business Leadership, University of South Africa. He also holds Executive Program Certificates from Columbia University (Driving Strategic Impact) and Harvard University (Entrepreneurship in Emerging Economies). He has attended extensive leadership and management courses in Europe, US and Africa and is currently a Doctoral degree (DBA) candidate in Business Administration at the University of Nigeria, Nsukka.

He brings 29 years' experience leading cross-functional teams and executing successful business results across business units and countries in Information Technology, Oil & Gas, FMCG, Public Sector and Telecoms. His broad experience spans Business Development, Sales & Marketing Management, Training and Consulting; with senior leadership roles at global multinationals like Intel Corporation Sub-Sahara Africa, Hewlett Packard, and Microsoft (West, East and Central Africa). He has driven large regional projects in Education, Public Sector and Telecommunications, where he spent some time assisting to introduce services such as Digital Home, Wireless Broadband, Network Infrastructure, Content/Applications and Enterprise computing solutions as well as launch Country wide Digital Inclusion Projects.

Mr. Muoneke has served on numerous Government Advisory committees on Information Technology related issues in Nigeria and has experience managing programs sponsored by NGO's and donor agencies like USAID, European Business Network, Mastercard Foundation, and the World Bank.

He is a Certified Miller Heiman Sales Consultant & Facilitator; Celemi & SimVenture Business Simulations Facilitator and a member of the Association for Talent Development (formerly American Society for Training & Development). He is also a Certified IFC-LPI (International Finance Corporation -Learning Performance Institute) TMPA Trainer. Mr. Muoneke teaches and consults extensively with companies on Business issues, Leadership, Strategy, Sales & Marketing and Channel Management. He teaches part of the Key Account Management Program at the Lagos Business School as an adjunct faculty and is a Consultant to the World Bank as well as the Oxfam WIP Program managed by the Enterprise Development Centre , for SMEs. He is a member of the International Coaching Federation (ICF) and an executive member of the Nigeria Association of Small & Medium Enterprises (NASME), Lagos Chapter. Mr. Muoneke seats on the advisory board at several businesses. He actively volunteers his time and skill to numerous causes in Science & Technology, Economic Empowerment, Education & Social services and provides pro-bono business advisory service to SMEs as an 'Expert in Residence' at the Enterprise Development Centre of Pan Atlantic University, Lagos

He is the Managing Director of Tipping Point Consulting Limited with focus on helping bring performance improvements to people and organizations through Technology, Training and Consulting as well as Country Director of Grow Mobile Technology Limited focused on driving value for clients across sub-Saharan Africa in the areas of Technology, Education and Media.